

April ,2015

**(I) CV-SUMMARY :**

**Name:** B. S. P. NARAYANA( Bandi Siva Prakasa Narayana)

**Age:** 65 ,D.O.B : 17-11-1948

**Present Job\_:** Have been working for nearly 7 years as Faculty in Gitam Institute of management, after availing VRS from The SCCo Ltd, as Additional General Manager( Industrial Engineering) .

**TEL (CEL)** 09949553300 **E-MAIL :** bspnarayana @ gmail . com

**Position :** Professor

**Dept :** Operations

**Experience & Skills :**

1.**Consistent Academic record** with prizes , Medals & scholarships , Engineering Graduation & Post Graduation from IISc & IIT(Madras) ,besides PG Diploma. in Business Management and PG Diploma in Personnel Management & I.R from K.U.

2.**Industry Experience** of over 30 Years in Industrial Engineering Function in different organizations with Final Designation as Additional General Manager (Industrial Engineering) at VRS.

3.**Academic Experience** of a total 8 years ;

**consisting of (i) :Previous Exp** as Associate Professorship in Mechanical engg handling Industrial Engg related subjects of ;Industrial Management, Operations Research, Work Study , Production Systems etc for Pre-Final & Final years of B.Tech(Mech) **and(ii) Present Exp** as Professor in Management subjects at both PG/UG Level (Operations Management, Management of Technology & Productivity, Project Management, Creativity and Innovation etc for MBA, MHRM, , BBM, BBA(Hons) , B.Pharm & Integrated MBA courses and M.Sc (Mgt-Glasgow University for the GITAM campus component ) . as well as courses like Maintenance management,Project management,Operations management for GU CDL MBA Programmes,WHEREIN the majority students are working executives with B.Tech background.

4. Regular publications in journals & at seminars.

5.**Incharge** for IQAC cell

6.**Contributed in** both NAAC Accreditation & B-Schools Ranking Processes **by associating with the Principal,for improving the Brand image in the present competitive environment.**

7. **Served on** Editorial Board of Management journal. Safety Journal etc.,

8.**Resource person for** MDPs. Training Programs etc.

9.**Attended National** Organisational awards receiving functions at Vijyan Bhavan, New Delhi & at IIIE,National Conference at Bangalore along with top management & C&MD, respectively.

10.**Foreign Traning visit** to USSR for industrial training.

11. **Interest: Pedagogy utilizing** abundant Industry examples and case studies to the academic syllabus for the Students and bring in Value Addition .

## II DETAILED CV:

1. **NAME OF THE CANDIDATE** : B.S.P.Narayana  
**DATE OF BIRTH** :17.11.1948  
**FATHER'S NAME** : (Late) Bandi Subba Rao

### PERMANENT ADDRESS:

Flat No. 304,Sri Dattas  
Srinilayam,  
Chinna Rushikonda,  
Visakhapatnam,PIN 530 045

Mobile: 9949553300  
Land Line: NA  
e-mail: bspnarayana@gmail.com

### 2. EDUCATIONAL QUALIFICATIONS:

Qualification	Institute	University affiliated to	Year of Pass	Class	% of Marks
11 <sup>th</sup> (SSLC)	M.H.School,Kaspa Vizianagaram	AP State Board of Education, Hyderabad	1963	NA	71.8
Inter(PUC)	Maha Rajah's College, Vizianagaram	Andhra University, Waltair	1964	I	75.2 (Group MPC)
B.Sc	Mrs.A.V.N.College , Visakhapatnam	Andhra University, Waltair	1967	I	67.8 (Group MPC)
B.Tech.(B.E)	Indian Institute of Science ,Bangalore	I.I.Sc, Bangalore	1970	-	69.8 (Electrical Technology)
M.Tech.	Indian Institute of Technolgy ,Madras	I.I.T, Madras	1972	I	70.6 (Industrial Engineering)
Ph.D.	NA				
<b>Additional:</b> PGDBM	Kakatiya University, Warangal (SDL)	Kakatiya University, Warangal	1998	I	60.8

### 3. CATEGORY: OC

#### 4. EXPERIENCE:

S.No	Institute/Industry	Period		Cadre/Designation
		From	To	
<b>A</b>	<b>ACADEMIC INSTITUTES:</b>			
1	GITAM University, GITAM Institute of Management, Visakhapatnam (Joined in November, 2007, one year ahead of scheduled superannuation, by availing VRS at Singareni collieries Co., Ltd, as Addl General Manager (Industrial Engg))	14 November 2007	To Date	Professor (Dept. of Operations) Exp (7 Years till date)
2	N.B.K.R Institute of Technology & Science Vidyanaagar, Dt. Nellore (SVU Jurisdiction)	Mar 1983	Dec 1983	Assistant Professor (Equivalent to Present Associate Professor) (Exp 1 Year)
<b>B</b>	<b>INDUSTRY EXPERIENCE:</b>			
1	The Singareni Collieries Co Limited, Corporate Industrial Engg Dept, Kothagudem, A.P, (Took VRS, 1 year ahead)	Mar 2002	8 Nov, 2007	Additional General Manager (Indl Engg) (M2 Grade (From 2002))
2	The Singareni Collieries Co Limited, Industrial Engg Dept, Kothagudem, AP	Nov 1990 & Jan 1987	Feb 2002 & Oct 1990	Dy Chief Industrial Engineer (I.E) & Sr Divisional Industrial Engineer
3	Cement Corporation of India Limited, (CCIL) Management Services Dept, Tandur, A.P,	Feb 1984	July 1986	Dy Manager (Mgt Services)
4	The Singareni Collieries Co Limited, Industrial Engg Dept, Kothagudem, AP	Jul 1982 & Jul 1979	Mar 1983 & June 1982	Sr Divisional Industrial Engineer (Sr.D.I.E) & Divisional Industrial Engineer (D.I.E)
5	Hindusthan Copper Limited (HCL), Industrial Engineering Dept, Khetri Nagar, Rajasthan	1977 & 1974	1979 & 1977	Industrial Engineer & Assistant Industrial Engineer
6	UCIL, Lucknow/Calcutta	1972	1974	Industrial Engineer Trainee

**5. PAPERS PRESENTED AT SEMINARS/CONFERENCES Etc :**

<b>S.No</b>	<b>Title</b>	<b>Programmes</b>	<b>Place</b>
1	GIM in the group of the Elite B-schools in India – The ‘how’ analysed on Operations Management Basis”	International Conference on Rejuvenating Universities in Developing Countries: Challenges and Prospects, GITAM Institute of Management, Visakhapatnam, Dec 2014	Visakhapatnam
2	Talent Management : An exploratory view	National Seminar on Talent Management Practices in India - Emerging Trends by AU, Visakhapatnam in Dec, 2013	Visakhapatnam
3	Talent Management in Energy Sector: A Case Study of The Singareni Collieries Company Limited(SCCL)	National Seminar on Talent Management Practices in India -Emerging Trends by AU, Visakhapatnam in Dec, 2013	Visakhapatnam
4	Strategies for Economies of Under Ground Mines	Work-shop on Improving Economies of Singareni  with special Reference to Under Ground Mining on 3 rd Sept, 2007	Kothagudem ,AP
5	Innovations for Industrial Engineers - Agenda for Action	49 th Annual National conference of Indian Institution of Industrial Engineering (IIIE) From 12 <sup>th</sup> to 14 th , Oct, 2007	Trivandrum
6	Role of Human resources in Turn Round of SCCL	A.U’s National conference on Turn Round Strategies, 2005	Visakhapatnam
7	Role of Man power planning in coal mining	National Meet of IIIE, 2000	Ramagundam, AP
8	Human Resources Development in Energy Sector by Forecasting Man power resources for Technology change	IIIE’s National convention at Pune .Oct 1992	Pune.MH

**6. PAPERS PUBLISHED IN JOURNALS :**

<b>S.No</b>	<b>Journal/Magazine</b>	<b>Issue/Volume</b>	<b>Year</b>	<b>Title</b>
1	GITAM Journal of Management	Vol 13.No.2	2015	Talent Management in Energy Sector-A case study of The Singareni Collieries Company Limited
2	GITAM Journal of Management	Vol 10	2012	Customer Application/Usage Study of POS(Point Of Sale)Products in TVS-Electronics Ltd
3	Indian Economic Panorama	Vol.20,No.3A,Special Annual Issue on "Corporate Social Responsibility"	2012	Corporate Social Responsibility-Role of Business
4	The International Journal's Research Journal Studiesof Economics&Business	Vol 1	2011	A Study on Actual Benefits of Customer Relationship Management
5	Geo-mine tech symposium proceedings	Pp72-74 in the proceedings, 11-12 ,May	2004	A Case study on performance of Machine mining unit (LHD) in an under ground coal mine(co-authored)
6	National Meet of IIIE,2000	Pp121-127 in the proceedings	2000	Role of Wage incentive plans in coal mining(co-authored)
7	Industrial Engineering Journal	Pp19-22,May	1979	Facilities Planning for urban systems by Monte Carlo simulation-A Case Study (* )
8	Industrial Engineering Journal	January	1977	A Cost-Benefit Approach for providing Stenographer Service to Executives

*(\*)(Awarded Silver Medal by IIIE,for best case study in IE Journal for the year.)*

**7. WORKSHOP/REFRESHER/FDP ATTENDED AS DELEGATE:**

<b>S.No</b>	<b>Workshop</b>	<b>Place</b>	<b>Period</b>
1	<b>FDP</b> on Information to Knowledge for faculty members of GIM by Mr. Nemani Ratnakar, Group CIO, Business Head – IT Division General Group, Saudi Arabia & Bahrain	GU, Visakhapatnam	04.02.2015
2	<b>International Conference</b> on Rejuvenating Universities in Developing Countries: Challenges and Prospects, GITAM Institute of Management, Visakhapatnam, Dec 2014	GIM(UPNG) Visakhapatnam	19-20.12.2014
3	<b>Workshop</b> on Crafting and Publishing of Research (Resource Person: Prof Rama Mohan Turaga from IIM(A))	GU, Visakhapatnam	23&24.12.2013
4	<b>Workshop</b> on “Essentials of Supply Chain Management”	CII Visakhapatnam	6 <sup>th</sup> January 2012
5	<b>FDP:</b> Awareness Programme on Quality Circles – Implementation and Benefits	CII, Visakhapatnam	8 <sup>th</sup> Sept. 2009
6	<b>Workshop</b> on Quality Assurance and Accreditation B-Schools’	Cosmode Management Research Centre, Hyderabad	28-29. 2. 2008
7	<b>Annual Conference</b> of Industrial Engineers	I.I.I.E at Trivandrum	12-14.10.07

## 8.ADDITIONAL INFORMATION :

- 1.IQAC cell at GIM,GU
2. NAAC Accreditation & B-Schools Ranking Processes at GIM,GU
- 3.Courses taught at Undergraduate Level:
4. Courses taught at Post Graduate level:
- 5.Awards/Recognitions
- 6.MDP/EDPs offered:
- 7.International Sponsored visit:

## DETAILS :

1.Incharge for IQAC cell

2.Contributed in both NAAC Accreditation & B-Schools Ranking Processes by associating with the Principal,for improving the Brand image in the present competitive environment.

### 3. Courses taught at Undergraduate Level:

University/College/Institution	Year From To	Courses
N.B.K.R Institute of Technology&science,Nellore(dist),A.P, (SVUniversity jurisdiction)	Mar1983- Dec 1983	1.Industrial Management,3/iv B.Tech(Mech) 2.Operations Research,4/iv B.Tech(Mech) 3.Work Study ,4/iv B.Tech(Mech) 4.Production Systems ,4/iv B.Tech(Mech)
On Request by : Kothagudem school of Mines, Kakatiya University - While working at :The Singareni Collieries Co Limited,Corporate IndustrialEngg Dept,Kothagudem,A.P,PIN 507101	2000-01	Mine Organisation(Industrial Management) for III/4 B.Tech(Mining) of Kothagudem School of Mining (K.U) ,as part of Academic-Industry Interaction From SCCL.Kothagudem(On voluntary basis)

#### 4. Courses taught at Post Graduate & Other levels:

University/College/Institution	Year From To	Courses taught
<p>(PRESENT JOB)</p> <p>(i)GITAM Institute of Management, GITAM University, Visakhapatnam, A.P, PIN 530045</p> <p>(ii) CDL GU MBA (Operations Specialization)</p>	<p>14 th Nov' 2007 Till Date</p>	<p>(i)Operations Management For M.B.A,BBA(Hons) ;Management of Technology &amp;Productivity Management For M.H.R.M), Project management,Creativity and Innovation,Operations Management for Integrated MBA,Industrial management for III rd B.Pharm,Management decision making &amp;HR for M.Sc(Mgt-Glasgow University as Gitam campus component) &amp; (ii) Project management,Creativity and Innovation,Operations Management besides Sociology for BBM Programme.</p> <p>(ii)Project Management, Maintenance Management, Operations Management</p>

#### 5.Awards/Recognitions

Awards/Recognitions	Year	Authority
1.AP Govt Collegiate scholarship, upto B.Sc	1963-67	Govt of AP
2.Silver Shield for the highest marks in P.U.C,while studying I B.Sc,at Mrs A.V.N.College, Visakhapatnam	1964-65	Bank of India, Visakhapatnam
3.Sir S.V.Ramamurthy,ICS's Memorial Gold Medal for I Rank in Mathematics in Final B.Sc at Mrs A.V.N.College, Visakhapatnam	1966-67	Mrs A.V.N.College,VisakShapatnam
4.IIE's Silver Medal for best case study published in IE Journal(Presented by Delhi Chapter) in the year 1979	1979-80	PP19-22,May 1979 IIE Journal

Also,attended National Organisations awards receiving functions at Vijyan Bhavan, New Delhi & at IIE's National Conference at Bangalore along with top management & C&MD,respectively.



**6.MDP/EDPs offered:**

University/College/Institution	Year From To	Topics
Gitam University: For N.T.P.C, DCI,VPT, Andhra Bank, HPCL etc., ,from Gitam Institute of Management,Gitam University, Visakhapatnam. (Latest being for Reddys Labs' New Employees)	From Dec,2007 Till Date	Project management, Research Methodology, Statistical Techniques and Research &Business Report writing ,Time mgt ,Stress management, HR Skills etc.,
N.I.M(Nargundkar Institute of Management Training Centre )(SCCL's Inhouse Training centres) , The Singareni Collieries Co Limited,Kothagudem& Ramagundam,A.P,PIN 507101	Over two decades upto Nov,2007	Organisation,Man power Planning, wages&incentives.Personality Development,HRD for Line Managers,TPM,TQM,International Competitiveness,Co level Norms &standards,Globalisation challenges,Soft Skills,Motivation.....
Industry Inhouse Training Centre,Hindustan Copper Ltd,Khetri,Rajasthan	1974-79	Prodn Mgt,Method Study,Time study,Motivation, Organisation...

**7.International Sponsored visit:**

Sponsored for one month visit to USSR in 1982, by S.C.C.Ltd, Kothagudem.

**6.Consulting Exp :**

Organisation(s)	Nature of Consulting	Duration
1.HCL,Khetri,Rajasthan	Functioned as co. Representative with ASCI,New Delhi, on Job Evaluation (Part Time)	1977-78
2.SCCL,Kothagudem,AP	Functioned as Co. Representative with NDI,Ahmedabad, on Redesign of Implements for workmen (Part Time)	2001-02