

I.B. Raju Profile

Postgraduate in Commerce and Management and did CFA. Started career as an Associate in the DCL Group and served in different capacities up to year 2000. Left the job in the year 2000 and switched over the profession from industry to teaching. From 2000 to 2002 worked as Lecturer in Shraavanthi P G College, Hyderabad. From 2002 to 2008 worked as Lecturer in the Department of MBA, DNR College, Bhimavaram. Since 2008, working as Assistant Professor in the Department of Finance, GITAM Institute of Management, GITAM University, Visakhapatnam. 22 years of Service both in industry and academics. Corporate Finance and Entrepreneurship are subjects of interest. Presently engaged in Agricultural Entrepreneurship Research. 18 Articles were published in the journals and conference volumes. 27 Papers were presented in the Seminars and conferences. Participated in Two FDPs. Attended 32 National and International Seminars. Organized Two Entrepreneurship training Programmes and trained 3000 prospective Entrepreneurs. DIC, NIMSME Resource Person for Entrepreneurship Training. SEBI, NISM Empanelment Resource Person, (Southern Region) for Promoting Financial Education. Under took the Consultancy Programme of NTPC Simhadri Power Project, Visakhapatnam in their community development programmes as a part of CSR activity across India

Personal Details:

Name : **Indukuri Bangar Raju**

Father's Name : **I V Rama Raju**

Date of Birth : **25.07.1969**

Educational Qualification : **M Com (1993) First Class & CFA 1995**

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Publications:

1. Article on “Industrial Development in A.P” in daily news papers Andhra Bhumi and Andhra Jyoti, 1992.
2. “Good Governance and Information Technology- A.P. A SMART Government” Published in XXII Annual Conference of A.P.Economic Association, 2004.
3. “Ecology A Friend of Development” Published in XXIII Annual Conference of A.P.Economic Association, 2005.
4. “Making of Entrepreneurship through Management Education” Published in UGC ASIHSS Volume, 2005.
5. “Is FDI Deserves Faster Growth” Published in XXIV Annual Conference of A.P.Economic Association, 2006.
6. “W.T.O Impact on Indian Agriculture – Retrospect to Prospect” Published in Human Endeavor a quarterly Journal, 2006.
7. “B2B E Commerce- The Dimensions” Published in the Souvenir by KGRL College on the eve of National Conference on E Commerce Sponsored by Department of Science and Technology, New Delhi.
8. “Rural Lending - Problems and Prospects” Published in the Souvenir of DNR College in connection with UGC National Seminar held on 16th September, 2006.
9. “B.P.O A Global Opportunity and Indian Reality” Published in the Commerce Journal 2007.
10. “Global Concern for Human Resource (From Slavery to Salary to Self Actualization)” Published in XXV Annual Conference of A.P. Economic Association, 2007.
11. Corporate Governance Practices in Financial Institutions” published in Souvenir on National Seminar on Corporate Governance Practices in India UGC ASIHSS Programme by DCMS, A.U. Visakhapatnam.
12. Globalization and Human Resource Development - I B Raju & Dr A Naga Raju Economics of Education and Human Development in India – pp 178-181, 2010 Akansha Publishing House, New Delhi ISBN 978-81 8370-229-4
13. Farm Credit – The Dimensions – I.B.Raju & Dr.A.Naga Raju Published in Conference Abstract Volume Kannur University, Kerala, February 2011.

Presentation of Papers in Seminars and Conferences :

1. A Talk on “Unemployment and Water pollution in rural areas” on All India Radio, Vijayawada, 1987.
2. Presented a Paper on “SSI sector-status and sickness a case of West Godavari District” in the UGC (SAP) National Seminar in Andhra University, Visakhapatnam during 30-31, January, 2003.
3. Presented a Paper on “The Track of the Bank is it’s People” in the UGC National Seminar on Banking Sector Reforms by KGRL College, Bhimavaram during 24-25 January, 2004.
4. Presented a Paper on “Good Governance and IT - A.P. A SMART Government” in the XXII Annual Conference of A.P Economic Association during 14-15 February, 2004.
5. Presented a Paper on “Rural Entrepreneurship A Spirit to be Kindled” in the UGC Seminar on Rural Industrialization Problems and Prospects. By MVNJS & RVR College, Malikipuram E.G.Dt. During 11-12 September, 2004.
6. Presented a Paper on “Ecology A Friend of Development” in XXIII Annual Conference of A.P Economic Association, School of Economics Andhra University, Visakhapatnam during 12-13 February, 2005.
7. Presented a Paper on “Is FDI Deserves Faster Growth” in XXIV Annual conference of A.P.Economic Association during 12-13 March, 2006 at Marris Stella College, Vijayawada.
8. Presented a paper on “W.T.O Impact on Indian Agriculture – Retrospect to Prospect” in a State level Seminar W.T.O Impact on Agriculture conducted by P.G.Department of Economics, DNR College, Bhimavaram, on 28.03.2006.
9. Presented a Paper on “B2B E Commerce – The Dimensions” in a National Conference conducted by KGRL College with the help of Ministry of Science and Technology, GOI, New Delhi, during 8-9 Aug 2006.
10. Presented a paper on “Rural Lending - Problems and Prospects” in a UGC National Seminar conducted by P.G.Department of Commerce, DNR College, Bhimavaram, on 16th September 2006.
11. Presented a Paper on “BPO A Global Opportunity and Indian Reality” in the 59th All India Commerce Conference during 28-30 December 2006 organized by Faculty of Commerce and Management Studies, Andhra University.

12. Presented a Paper “Global Concern for Human Resource (From Slavery to Salary to Self Actualization)” in XXV Annual conference of A.P.Economic Association during 10-11 February, 2007 at Nagrjuna University Guntur.
13. Presented a Paper on “Financial Intermediaries and Issues of Corporate Governance” in the National Seminar on Financial Intermediaries held during 10-12 March, 2007, conducted by DCMS at Andhra University, Visakhapatnam.
14. Presented a Paper on “Indian Insurance Industry from Monopoly to Oligopoly” in the National Seminar on Marketing of Insurance Services Emerging Challenges and Opportunities during 7-8 September, 2007 at SKSD Mahila Kalasala, Tanuku.
15. Presented paper in the International Conference on Global economic Turbulence Titled “Recessionary Repercussions on Developing Economies and Developed Economies” held during 12-14 July 2009 at GITAM Institute of Management, GITAM University, Visakhapatnam.
16. Presented a paper on “The Status of Regulatory Frame Work in India in the Era of Economic Turbulence” in the National Seminar on Banking Sector during 19-21 July 2009 at Department of Commerce and Management Studies, Andhra university, Visakhapatnam.
17. Presented a paper on “Farmers Empowerment through Self Help Groups” in the Faculty Seminar at GITAM Institute of Management on 15-10-2009.
18. Presented a paper on “Value Chain Analysis – A Cost and Profit Perspective” in the QIP Programme Conducted during 8-13 February, 2010 orgnized by Benaras Hindu University sponsored by AICTE.
19. Presented a paper at International Conference on Innovation and inclusion in Banking: Issues, strategies and options during 3rd and 4th February 2011 at Kannur University, Kerala.

Programmes attended and Organized during 2010-2011:

1. Entrepreneurship Training Programme conceived and organized across the State of Andhra Pradesh for a reputed NGO NTR Memorial Trust, during 2010-11 nearly about 3000 people undergone training through this programme.
2. A Two Day workshop on Rural Entrepreneurship Development was organized during 17th- 18th August 2010 supported by NCRI, Ministry of HRD, Government of India.

3. Acted as Resource Person and delivered a Lecture on Cost Effectiveness in Jute Manufacturing, Visakhapatnam on November 2010, organized by MSME, Government of India.
4. Acted as Resource Person in ANITS Engineering College, Tagarapuvalasa, Visakhapatnam and delivered a Lecture on How to Start an Enterprise.

Programmes attended organized during 2011-2012

1. Participated in the Financial Education Work Shop during the period from 25.09.2011 to 01.10.2011 at Chennai conducted by SEBI/NISM Government of India, Mumbai.
2. Presented a Paper titled “GANDHIAN PRINCIPLES AND CORPORATE GOVERNANCE” in the International Conference on Gandhian Values: Sustainability & Corporate Governance during 7-9, October 2011, conducted by Institute of Business Management and Technology, Bangalore.(Co author – Prof. B. Sambasiva Prasad Presented Paper)
3. Presented Paper in absentia titled “Micro, Small And Medium Enterprises - A Techno, Global Perspective” in the Global Business and Finance Conference 2012 During 10-12 February 2012 conducted by Institute of Management Technology, Nagpur.
4. Participated in the Work Shop on Strengthening Research & Consultancy during 20-21 January 2012 and 4-6 February 2012 conducted by Centre for Learning and Sustainability, GITAM University, Visakhapatnam.
5. Undertaken Need assessment and Social Impact study as a part of the consultancy programme of NTPC, Simhadri Power Project, Visakhapatnam during 01.01.2012 to 23.04.2012 worth of Rs. 4,89,000/-

Programmes attended and organized during 2012-2013

1. Participated and presented a paper on Financial Inclusion and Exclusion Dynamics in Self Help Groups in October 2012 organized by GIM, GITAM University, Visakhapatnam sponsored by Indian Bank and Indian Overseas Bank
2. Participated in CIMA FDP during May 2013 at Bengaluru
3. Published an article titled “Financial Inclusion and Exclusion Dynamics in Self Help Groups” in the conference proceedings sponsored by Indian Bank and Indian Overseas Bank by Excel Books, New Delhi, 2013 ISBN: 978-93-5062-318-3

Programmes/Assignments during 2013-2014

1. Participated in FDP Crafting and writing the Research Paper conduct by GIM, GITAM University, Visakhapatnam during October 2013
2. Presented a paper titled Regulatory Concerns in Indian Micro Finance Industry in the National Seminar during November 2013 conducted by GITAM Institute of Management, GITAM University, Visakhapatnam and sponsored by Indian Bank
3. Consultancy work of NTPC Social Impact Evaluation Study – Ragiv Gandhi Combined Cycle Power Project, Kayamkulam, Kerala worth of Rs.3,27,901/- during the period from 01.01.2014 to 30.04.2014.

Programmes/ Assignments during 2014-2015

1. Consultancy work of NTPC Social Impact Evaluation 2015 – Simhadri Super Thermal Power Project, Paravada Visakhapatnam worth of Rs.165,000/- during the period from 21.01.2015 to 21.03.2015.
2. Guest Lecture on Entrepreneurship Motivation in Lendi Institute of Engineering and Technology, Vijayanagaram on 01.04.15

Programmes/ Assignments during 2015-2016

1. Appointed as Board of Studies member on 06.06.2015 in Sri Vishnu Engineering College for Women, Vishnu Educational Society, Bhimavaram, West Godavari District, Andhra Pradesh.
2. Consultancy work Need Assessment Survey/Base Line Survey of NTPC Pudimadaka Super Thermal Power Project, Visakhapatnam worth of Rs.2,40,000/- during the period from 09.06.2015 to 09.09.2015.
3. Paper titled “Agricultural Entrepreneurship – An Indian Perspective” published in Paripex Indian Journal of Research ISSN No – 2250-1991 with impact factor 3.4163, Vol 4, Issue 9, September 2015.
4. Presented Paper on “Comparative Analysis of Retail Credit Aspects of United States of America and India in National Conference on Retail Credit- Issues, Challenges and Redressed Mechanisms on 31st October 2015 jointly organized by Indian Bank and GITAM Institute of Management, GITAM University