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ARUN KUMAR M

MIG-2A-33, Gollelapalem
Malkapuram, Vizag-11
Mobile # 8886518989
marun23@yahoo.com

Objective:

Aim to be associated with a progressive and growth oriented organization that gives me scope for constant learning and provides opportunities for personal and professional development. Sharing best practices and contributing towards the improvement of the overall effectiveness of the organization.

Experience:

Over 15 years of experience in various industrial sectors in sales, marketing, operations, maintenance, training and teaching.

GITAM UNIVERSITY:

Training and Placement Officer since July 2015 Gitam Institute of Management.
Teaching Associate since August 2012 in Gitam Institute of Management.

Teaching Assignments

Organisational Behavior for BBM, IMBA and MBA students.
Self Awareness and Personality Development for BBM and IMBA students.
Operations Management for BBM and IMBA students.
Business Ethics and Corporate Social Responsibility for IMBA & MBA students.
Fundamentals of Business for IMBA students.
Principals of Management for B-Pharmacy's students.

Administrative Responsibilities

Assistant Placement Officer from July 2013 to July 2015.
Class coordinator for IMBA Batch 2012-2017, Class coordinator for MBA 2015-17.

HSBC Electronic Data Processing India Ltd:

Worked in Collections & Fraud processing have always exceeded goals and as a floor supervisor was responsible for training new employees, generating MI and handling teams in the absence of my manager.

Wipro Spectramind:

Handled complex queries on Internet connection support for AOL.

Goyal MG Gases Pvt Ltd:

A 50:50 joint venture with Messer's Germany, is a major player in the Indian industrial gas manufacturing sector and with diversified interests in Wind Power generation and Hydropower sector.

As Assistant Manager Business development was responsible for Sales coordination for all branches across India. Analyzing market potential, improving branch efficiency and appointment of new dealers. Executive assistant to the chairman and Managing Director reporting and tracking MIS.

M/s Dynamic constructions and Nepcon:

Worked as a site engineer in Visakhapatnam Steel Plant involved in reclamation valves, conveyor idlers and technological assistance in day to day work environment.

SKC Group of Companies:

Assistant Manager marketing was incharge of corporate sales & marketing. Launched online training operations of TATA InfoTech and Techno Campus at Vizag.

Family Business:

Operation and maintenance in transporting various products like molasses and edible oils, as subcontractors to IMC and AVR &Co. It was a family owned business.

Internship:

Zandu Pharmaceuticals Pvt. Ltd. Mumbai, May/June'97.
Market research for the launch of self-testing kit for diabetic patients.

Qualification:

MBA – 1997, Specialised in Marketing from Andhra University.

B.E – 1993, Specialised in Mechanical Marine Engineering from Andhra University.

Others:

UGC, **National Educational Test (NET)** Eligibility for Lecturership.

IT Skills:

Well versed with Office Automation & Internet Applications.
Higher diploma in Software Applications from CAT Education Centre, Vizag.

Hobbies:

Travelling & Reading.

Personal Details:

Date of Birth : 23rd sept 1971
Marital Status : Married
Languages Known : English, Hindi and Telugu

(M.ARUN KUMAR)